



## **Australasian Lighting Industry Association (Inc.)**

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### **Treasurer's Report 2009**

As the attached reports indicate, ALIA's financial position for the 2009 year has been steady. After previous years profits, the Association was left with a loss this year of \$3,596.28.

The Association's continues to present a strong balance sheet, indicating \$49,454.84 in cash and trade debtors, and liabilities of \$5,208.46; showing total equity of \$44,323.64.

While membership fees continue to be the main source of income, 2009 has been a lot slower for new memberships, and has seen several long standing members to cancel their memberships citing financial pressures. ALIA continues to carry the effect of unpaid membership fees and discontinued memberships, the loss has reduced the association's equity. The negative growth this year is due to the write off of delinquent memberships which have remained outstanding for many years and in the attempt to have a more accurate standing of current membership and genuine financial standing. Some memberships had not been paid for 2 to 3 years despite much communication to resolve the situation. The feeling now is that the asset base is now a more accurate reflection of the Association. The association will continue to offer a payment scheme that will allow our Corporate, Education and Organisation members to pay quarterly or six-monthly.

The investment made this year in the website development, to make it more user friendly and easier to navigate visually, had a small impact on the expenditure and generated favourable feedback.

As in previous years, the Association continues to run seminars at the tradeshow. Whist feedback is excellent; this is also expected to result in new memberships.

Thanks also to the committee and to Kahren Ross for her continued efforts in accounting and reporting, and for her work in chasing membership dues.

Scott Allan  
20<sup>th</sup> August, 2010

## Profit & Loss Statement

1/07/2009 through 31/12/2009

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Income	
Corporate Platinum	\$0.00
Corporate Gold	\$8,148.31
Corporate Silver	\$1,363.64
NZ\$ - Silver Corporate	\$681.82
Corporate Bronze	\$1,363.62
Organisation	\$909.10
Education	\$545.46
Professional	\$968.19
Member	\$636.35
Student	\$109.08
Backstage Tours	\$254.55
Exhibition Fees	\$181.82
Seminar Fees	\$0.00
Freight Collected	\$0.00
Late Fees Collected	\$0.00
Miscellaneous Income	\$0.00
Banner Advertising	\$363.64
Employment Adverts	\$0.00
Int'l Sponsorship	\$0.00
Total Income	<u>\$15,525.58</u>
Expenses	
Accounting & Audit Fees	\$0.00
Bad Debt Account	\$0.00
Bookkeeping	\$1,958.45
Advertising	\$0.00
Backstage Tour Expenses	\$0.00
Bank Charges	\$74.94
Venue Hire	\$0.00
Cleaning	\$0.00
Consultancy and Operations	\$12,000.00
Couriers	\$0.00
Depreciation	\$0.00
Discounts	
Discounts Given	\$0.00
Discounts Taken	\$0.00
Total Discounts	<u>\$0.00</u>
Electricity	\$0.00
Freight Charges	\$0.00
Insurance	\$0.00
Internet Expenses	\$0.00
Late Fees Paid	\$0.00
Membership Badges	\$0.00
Office Equipment - Minor	\$0.00
Office Supplies	\$261.36
Registration Fees	\$0.00
Rent	\$0.00
Refunds on tours	\$0.00
Secretariat Support	\$0.00
Subscriptions	\$0.00
Telephone	\$0.00
Travel	\$888.18
Postal Expenses	\$68.18
Post Re-Direction Costs	\$0.00
Post Expenses - Mail Box Hire	\$0.00

## Profit &amp; Loss Statement

1/07/2009 through 31/12/2009

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Employment Expenses		
Staff Amenities	\$0.00	
Superannuation	\$0.00	
Wages & Salaries	\$0.00	
Workers' Compensation	\$0.00	
Other Employer Expenses	\$0.00	
Exhibition Costs - Control		
Exhibition F&F Hire	\$610.50	
Total Exhibition Costs - Control		\$610.50
Website Expenses		<u>\$909.09</u>
Total Expenses		<u>\$16,770.70</u>
Operating Profit		<u>-\$1,245.12</u>
Other Income		
Interest Income	\$0.00	
Bank Interest - C/Bank	\$3.41	
Total Other Income		<u>\$3.41</u>
Other Expenses		
Interest Expense	\$0.00	
Income Tax Expense	\$0.00	
Total Other Expenses		<u>\$0.00</u>
Net Profit / (Loss)		<u>-\$1,241.71</u>

## Profit & Loss Statement

**1/01/2009 through 30/06/2009**

**22/08/20**  
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Income	
Corporate Platinum	\$2,272.73
Corporate Gold	\$4,772.72
Corporate Silver	\$1,250.03
NZ\$ - Silver Corporate	-\$20.00
Corporate Bronze	\$2,727.23
Organisation	\$1,363.65
Education	\$909.10
Professional	\$1,000.01
Member	\$641.81
Student	\$90.89
Backstage Tours	\$163.64
Exhibition Fees	\$0.00
Seminar Fees	\$630.91
Freight Collected	\$0.00
Late Fees Collected	\$0.00
Miscellaneous Income	\$0.00
Banner Advertising	\$0.00
Employment Adverts	\$181.82
Int'l Sponsorship	\$0.00
Total Income	<u>\$15,984.54</u>
Expenses	
Accounting & Audit Fees	\$0.00
Bad Debt Account	\$0.00
Bookkeeping	\$2,563.00
Advertising	\$0.00
Backstage Tour Expenses	\$0.00
Bank Charges	\$79.80
Venue Hire	\$0.00
Cleaning	\$0.00
Consultancy and Operations	\$12,000.00
Couriers	\$0.00
Depreciation	\$0.00
Discounts	
Discounts Given	\$0.00
Discounts Taken	\$0.00
Total Discounts	<u>\$0.00</u>
Electricity	\$0.00
Freight Charges	\$0.00
Insurance	\$1,974.00
Internet Expenses	\$0.00
Late Fees Paid	\$0.00
Membership Badges	\$286.00
Office Equipment - Minor	\$22.73
Office Supplies	\$168.17
Registration Fees	\$0.00
Rent	\$0.00
Refunds on tours	\$0.00
Secretariat Support	\$0.00
Subscriptions	\$0.00
Telephone	\$0.00
Travel	\$0.00
Postal Expenses	\$0.00
Post Re-Direction Costs	\$0.00
Post Expenses - Mail Box Hire	\$117.00

# ALIA

## Profit & Loss Statement

1/01/2009 through 30/06/2009

22/08/20  
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Employment Expenses		
Staff Amenities	\$0.00	
Superannuation	\$0.00	
Wages & Salaries	\$0.00	
Workers' Compensation	\$0.00	
Other Employer Expenses	\$0.00	
Exhibition Costs - Control		
Exhibition F&F Hire	\$0.00	
Total Exhibition Costs - Control	\$0.00	
Website Expenses	\$1,125.00	
Total Expenses		\$18,335.70
Operating Profit		-\$2,351.16
Other Income		
Interest Income	\$0.00	
Bank Interest - C/Bank	\$1.64	
Total Other Income		\$1.64
Other Expenses		
Interest Expense	\$0.00	
Income Tax Expense	\$0.00	
Total Other Expenses		\$0.00
Net Profit / (Loss)		-\$2,349.52

## General Ledger [Summary]

**1/01/2009 To 31/12/2009**

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Acct#	Account Name	Beginning Balance	Total Debit	Total Credit	Net Activity	Ending Balance
1-1110	Cheque Account	\$20,022.42	\$38,480.54	\$39,693.99	\$1,213.45cr	\$18,808.97
1-1120	Payroll Cheque Ac	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-1130	Cash Drawer	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-1140	Petty Cash	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-1160	Undeposited Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-1190	Electronic Clearin	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-1200	Trade Debtors	\$34,313.37	\$79,873.65	\$83,541.15	\$3,667.50cr	\$30,645.87
1-1205	SUSPENSE ACC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-1210	Less Prov'n for Do	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-1960	Voluntary Withhol	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-1970	ABN Withholding	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-2100	Prepayments	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-2200	Deposits Paid	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-3110	Office Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-3120	Office Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-3210	Computer Equipm	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-3220	Computer Equipm	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-3310	Improvements at	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-3320	Improvements Am	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1-7000	Stamp Duty Paid	\$77.26	\$0.00	\$0.00	\$0.00	\$77.26
2-1110	Bankcard	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1120	Diners Club	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1130	MasterCard	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1140	Visa	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1200	Trade Creditors	\$4,790.00cr	\$39,052.98	\$38,262.98	\$790.00	\$4,000.00cr
2-1305	GST Payable Acc	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1310	GST Collected	\$17,781.14cr	\$2,381.99	\$5,126.86	\$2,744.87cr	\$20,526.01cr
2-1330	GST Paid	\$15,337.18	\$2,988.59	\$228.00	\$2,760.59	\$18,097.77
2-1340	GST - Net	\$776.78	\$810.00	\$0.00	\$810.00	\$1,586.78
2-1350	Sales Tax Payabl	\$41.00cr	\$0.00	\$0.00	\$0.00	\$41.00cr
2-1360	Import Duty Payab	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1370	Voluntary Withhol	\$0.00	\$0.00	\$326.00	\$326.00cr	\$326.00cr
2-1380	ABN Withholdings	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1390	Luxury Car Tax P	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1410	Payroll Deduction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1420	PAYG Withholding	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1600	Client Deposits	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1700	Other Current Liab	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-1900	SUSPENSE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-2100	Bank Loans	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2-2200	Other Long Term	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3-1110	Partner A Capital	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3-1120	Partner A Drawing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3-1210	Partner B Capital	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3-1220	Partner B Drawing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3-8000	Retained Earnings	\$45,313.95cr	\$0.00	\$0.00	\$0.00	\$45,313.95cr
3-9000	Current Year Earn	\$2,600.92cr	\$0.00	\$0.00	\$0.00	\$2,600.92cr
3-9999	Historical Balancin	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4-1000	Corporate Platinu	\$1,818.18	\$1,818.18	\$4,090.91	\$2,272.73cr	\$454.55cr
4-1100	Corporate Gold	\$10,227.24cr	\$3,897.11	\$16,818.14	\$12,921.03cr	\$23,148.27cr
4-1200	Corporate Silver	\$4,090.92cr	\$11,931.82	\$14,545.49	\$2,613.67cr	\$6,704.59cr
4-1210	NZ\$ - Silver Corpo	\$681.82cr	\$20.00	\$681.82	\$661.82cr	\$1,343.64cr
4-1300	Corporate Bronze	\$181.81cr	\$1,136.36	\$5,227.21	\$4,090.85cr	\$4,272.66cr
4-1400	Organisation	\$454.55cr	\$0.00	\$2,272.75	\$2,272.75cr	\$2,727.30cr
4-1500	Education	\$727.28cr	\$545.46	\$2,000.02	\$1,454.56cr	\$2,181.84cr
4-1600	Professional	\$90.91cr	\$1,090.92	\$3,059.12	\$1,968.20cr	\$2,059.11cr

## General Ledger [Summary]

1/01/2009 To 31/12/2009

22/08/20

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Acct#	Account Name	Beginning Balance	Total Debit	Total Credit	Net Activity	Ending Balance
4-1700	Member	\$627.27cr	\$290.91	\$1,569.07	\$1,278.16cr	\$1,905.43cr
4-1800	Student	\$290.88cr	\$254.54	\$454.51	\$199.97cr	\$490.85cr
4-1900	Backstage Tours	\$127.27cr	\$0.00	\$418.19	\$418.19cr	\$545.46cr
4-1910	Exhibition Fees	\$181.82cr	\$0.00	\$181.82	\$181.82cr	\$363.64cr
4-1950	Seminar Fees	\$0.00	\$0.00	\$630.91	\$630.91cr	\$630.91cr
4-2000	Freight Collected	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4-3000	Late Fees Collect	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4-4000	Miscellaneous Inc	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4-5000	Banner Advertisin	\$0.00	\$0.00	\$363.64	\$363.64cr	\$363.64cr
4-5100	Employment Adve	\$0.00	\$0.00	\$181.82	\$181.82cr	\$181.82cr
4-6000	Int'l Sponsorship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-1000	Accounting & Audi	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-1025	Bad Debt Account	\$0.00cr	\$0.00	\$0.00	\$0.00	\$0.00cr
6-1050	Bookkeeping	\$2,745.45	\$4,521.45	\$0.00	\$4,521.45	\$7,266.90
6-1100	Advertising	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-1150	Backstage Tour E	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-1200	Bank Charges	\$72.00	\$154.74	\$0.00	\$154.74	\$226.74
6-1250	Venue Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-1300	Cleaning	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-1350	Consultancy and	\$10,000.00	\$24,000.00	\$0.00	\$24,000.00	\$34,000.00
6-1400	Couriers	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-1500	Depreciation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2010	Discounts Given	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2020	Discounts Taken	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2200	Electricity	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2300	Freight Charges	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2400	Insurance	\$0.00	\$1,974.00	\$0.00	\$1,974.00	\$1,974.00
6-2420	Internet Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2500	Late Fees Paid	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2525	Membership Badg	\$0.00cr	\$286.00	\$0.00	\$286.00	\$286.00
6-2550	Office Equipment -	\$0.00	\$22.73	\$0.00	\$22.73	\$22.73
6-2600	Office Supplies	\$38.18	\$429.53	\$0.00	\$429.53	\$467.71
6-2650	Registration Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2700	Rent	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2750	Refunds on tours	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2800	Secretariat Suppo	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-2900	Subscriptions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-3000	Telephone	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-3100	Travel	\$210.45	\$888.18	\$0.00	\$888.18	\$1,098.63
6-3200	Postal Expenses	\$50.00	\$68.18	\$0.00	\$68.18	\$118.18
6-3210	Post Re-Direction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-3220	Post Expenses -	\$0.00	\$117.00	\$0.00	\$117.00	\$117.00
6-5110	Staff Amenities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-5120	Superannuation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-5130	Wages & Salaries	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-5140	Workers' Compen	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-5150	Other Employer E	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6-6100	Exhibition F&F Hir	\$0.00	\$610.50	\$0.00	\$610.50	\$610.50
6-7095	Website Expenses	\$225.00	\$2,034.09	\$0.00	\$2,034.09	\$2,259.09
8-1000	Interest Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
8-5000	Bank Interest - C/	\$78.41cr	\$0.00	\$5.05	\$5.05cr	\$83.46cr
9-1000	Interest Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
9-2000	Income Tax Expe	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total:			<u>\$219,679.45</u>	<u>\$219,679.45</u>		

## Balance Sheet

As of December 2009

22/08/20  
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Assets		
Current Assets		
Cash On Hand		
Cheque Account	\$18,808.97	
Total Cash On Hand	<u>\$18,808.97</u>	
Trade Debtors	\$30,645.87	
Total Current Assets		<u>\$49,454.84</u>
Stamp Duty Paid		\$77.26
Total Assets		<u>\$49,532.10</u>
Liabilities		
Current Liabilities		
Trade Creditors	\$4,000.00	
GST Liabilities		
GST Collected	\$20,526.01	
GST Paid	-\$18,097.77	
GST - Net	<u>-\$1,586.78</u>	
Total GST Liabilities		\$841.46
Sales Tax Payable		\$41.00
Voluntary Withholdings Payable		\$326.00
Total Current Liabilities		<u>\$5,208.46</u>
Total Liabilities		<u>\$5,208.46</u>
Net Assets		<u>\$44,323.64</u>
Equity		
Retained Earnings		\$45,565.35
Current Year Earnings		-\$1,241.71
Total Equity		<u>\$44,323.64</u>